



“We Partner with you for constantly endeavouring towards the right direction for all IT infrastructure needs”



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## ABOUT US

**COMPASS** IT Solutions and Services (CITSS) is an entrepreneurial endeavour that provides IT infrastructure solutions and services to all business segments.

## OFFERINGS

Every single company has its unique requirement which needs to be addressed individually. Keeping this in mind we impart our expertise in providing them solutions for System Integration by partnering with major IT global leaders like IBM, HP, Cisco, Lenovo, VMware, Tyco, Panduit, NComputing, Microsoft, Apple, Ramco, K7, EMC, NetMagic and Veeam.

### We offer IT infrastructure solutions encompassing:

#### POWER SOLUTIONS

##### UPS

We offer UPS systems ranging from 1KVA to 60KVA catering to various industrial sectors like Telecom, Banking, Power Plants, Medical Organisations, Industrial Segments, IT House, Petro Chemicals, etc. The products based on micro-processor technology work seamlessly in client environment.

##### Battery

We offer Tubular and Sealed Maintenance free batteries from brands like Rocket, Quanta, Suntech etc.

Our other products include: Precision Air Conditioner, TVSS, Battery Racks, Automatic Transfer Switch, Lighting Inverters, Battery Analysis Software and Isolation Transformers.

#### NETWORK SOLUTIONS

Compass has strong alliance with most of the leading networking solution providers. We provide strong support in structured cabling, active network and installing security systems.

##### Structured cabling

Our technical expertise lies in providing the optimum LAN and WAN networking solutions. We believe in optimising the operational costs without compromising on quality. We instil best of industry technological processes and apply equal skill management for delivering the highest quality of value-added solutions.

We offer pre-sales and post-sales technical support for delivering a complete flexible and reliable solution. We collaborate with our clients to work as a team while implementing these solutions in order to ensure smooth deployment.

##### Active Network

Our Networking Active Solutions covers Switching, Routing, Wireless Network solutions, Unified Communication Solutions and Data Center Network Solutions.

We are partnered with Cisco and HP to offer various class of networking solutions based on individual client requirement.

##### Security

CITSS offers robust network security solutions with utmost confidence. We meticulously handle all security system requirements including security policy analysis and planning along with its successful implementation.

Our strategic alliance with global partners like Cisco and HP reflects on our quality standards and processes. Our solutions help businesses maximize their investments in infrastructure communications by providing unimpeded connectivity as well as robust infrastructure for communication. This protects internal networks to be attacked by public networks.

#### PERSONAL SYSTEMS SOLUTIONS

Our expertise lies in providing personal systems solutions based on user experience for business divisions. The solutions range from Desktops, Laptops, Workstations to Tablet PCs and ThinClients. We offer mobile computing solutions to our clients for seamless working capacity.

We have specialized solution architects who can assess and design complete 'work from anywhere' desktop or mobile computing solutions without compromising on company and security policies.

Our solutions alliances include Lenovo, HP, NComputing and Apple.



## ENTERPRISE COMPUTING SOLUTIONS

### Server Computing

Our server computing solutions portfolio covers small and medium size departmental servers, branch to remote office servers, Application and Database servers to run mission critical tasks as well as Business Continuity Servers (BCS) for data center & server virtualization.

We are partnered with HP, IBM and Cisco to offer the various class of Server solution based on individual business requirements.

### Storage

We offer various storage solutions catering to all business needs starting from entry level to enterprise class such as JBOD, DAS, NAS, SAN and Tape drives. Our team of experts provide overall assessment and architectural solution to deploy and manage new and existing storage solutions.

## SOFTWARE SOLUTIONS

We cater to the needs of our clients for OS, Office productivity applications, Database, Virtualisation, CRM, ERP and HRMS solutions and enable our customers to run their business smoothly with our Enterprise Software Solutions.

Our Pre-sales personnel consults and proposes the most suitable and efficient solutions for our clients. Our Partners include Microsoft, Redhat, VMware, Symantec, Ramco, Adobe and End Point Security.

Our major alliances include:

**Microsoft:** Operating System, Office Productivity suite, Email and Database solutions.

**Redhat:** Server and Workstation OS Suites and Support.

**VMware:** Wide range of Virtualization products for Server Virtualization, Desktop Virtualization, Application Virtualization, Monitoring, DR and BCP.

**Symantec:** Security Solutions, Backup Solutions.

**Ramco:** ERP, CRM and HRMS solutions.

**Adobe:** Entire range of Products for Publishing, Design and Office Productivity.

**End Point Security:** McAfee, K7 and Kaspersky.

## PRINTING SOLUTIONS

Every organization in today's world needs to print and scan documents at some time or the other. To address this basic institutional requirement we have Printing Technology Solutions offering the latest and most effective solutions to customers.

Our partners include HP, TVSE and XEROX.

## PROFESSIONAL SERVICES

CITSS offers its range of Professional Services to help you become more agile, sustainable and capable of managing risks. We can assist you in enhancing technology solutions to deliver better business outcomes.

We offer professional service engagements spanning from IT Infrastructure Assessment to Power Audit, Network Audit and Virtualization consulting & implementation services delivered by dedicated experts helping businesses evaluate and adopt new technologies securely and effectively.

We believe that Strategic investments need to be expertly planned, designed, delivered and managed. This can further clear a direct path to increased agility, heightened adaptability and more power to act not only quickly but also intelligently. Let our professional services experts show you the way.

## MANAGED SERVICES

We would like to engage with you in your day-to-day IT infrastructure management responsibilities and develop a strategic plan to optimize operations of your business.

We believe in yielding better results and enhancing efficiency of any system or business at minimum costs. We ensure in optimum use of existing resources to generate more efficient business systems. Our team of experts provide Managed Services including:

- » Resident Engineers & Technology Staffing Services.
- » Data Center Management Services.
- » Annual Maintenance Contract.
- » Automated Managed Services Solutions.
- » Remote Infrastructure Network & Server Management.
- » Asset & Inventory Management & Monitoring services.
- » EPatch and Software Management Services.
- » End Point Security & BUDR.
- » IT facility shifting services.
- » Incident based support call/Break Fix Support Services.